

MODITIESWEEK

EUROPE 2007

1-4 October 2007, Hotel Russell, London, United Kingdom





Dr Jerry Webman Chief Economist and Senior Investment Officer **Oppenheimer Funds**



Bob Greer Executive Vice President PIMCO



Nigel Labram Director, **Economics and Strategy Hermes Pensions Management**



Tyler Stevens Managing Director, Commodities and Fixed Income Commonfund



Frans De Wit Senior Investment Manager, Beta Portfolios **PGGM**



Dr Graham Birch Managing Director and CIO, Natural Resources **BlackRock**



Dr Martin Murenbeeld Chief Economist **Dundee Group of Companies**



Keith Wade Chief Economist **Schroders**



Jonathan Kingsman CEO Kingsman

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(See back page for more details)



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Features two executive-level focus days:





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Real value!

Delivering you real benefits

Dear Colleague,

Welcome to *Commodities Week Europe*, the world's leading forum on commodities investment.



As commodities play an increasing part in asset allocation, your peers have told us the major challenges they face in understanding and implementing this asset class are...

- What are the key drivers in today's commodities markets?
- Are these drivers changing?
- What strategies and instruments offer the best return?
- Optimal implementation?
- What are my peers doing in this asset class?
- What new strategies and products are being developed?
- What is the outlook for commodity investment?

During Commodities Week Europe we will welcome to London investors from around the world: pension funds, private banks, asset managers, mutual funds, investment consultants and hedge funds. We will discuss how to successfully overcome the challenges of including commodities in an investment portfolio and explore the wealth of new opportunities available to access this increasingly important asset class.

I have committed to work with Terrapinn to make this event the most successful commodity forum of 2007; successful in terms of content and successful in terms of investor participation. Joining me are the world's top commodity experts. They will share with you their market and product knowledge, offering you proven strategies and tactics for successfully investing in the commodity markets.

With a series of entertaining social sessions including our networking extravaganza, *Commodities Royale* on Tuesday evening, we offer you real return on your investment, giving you cutting-edge investment research, a host of new business contacts and unparalleled networking opportunities.

I hope you can join me for what promises to be a new benchmark in investment forums.

Yours.

Kobet John

Executive Vice-President P I M C O

Pension Funds

Investment Consultants

Private Banks

Who you Will meet

Fund Managers

Endowments/ Charities

Endowments/ Exchanges

Over 300 executives will meet in London to attend *Commodities Week Europe*. **Over 100 investors** from across the globe will be briefed on the new opportunities open to them by a glittering array of **over 70 international speakers**.

So what makes this event the world's number one? Simple. Expertise, experience and reputation. We deliver the big topics, debated by the big names, in a business focused environment. For 2007 highlights include...

- Leading economic thinkers will discuss the global markets, examining the commodities boom and its sustainability.
- Industry experts will explore what investment opportunities exist within each of the major commodity groups.
- Internationally renowned institutional investors tell you how they incorporated commodities in their portfolios.
- Acclaimed asset managers will debate the pros and cons of different investment strategies: active vs. passive, direct vs. indirect, long vs. short.
- **Eminent investment banks** will compare leading investment vehicles including indexes, ETFs and structured products.
- Top hedge fund managers will give you exclusive insights into how they are actively trading commodities and winning.
- Veteran traders will give you top tips for successfully playing the commodity markets.

As well as two executive-level focus days on:

- Energy Investment (see page 3)
- Softs and Ags Investment (see page 6)



Learn from industry leaders

Developing new and better business is at the core of *Commodities Week Europe*. You will benefit from **keynote addresses** and **executive panel discussions** interspersed with focused networking opportunities, including our *Commodities Royale*.

Commodities Royale is our networking centrepiece, a night of entertainment, food and drink, which will allow you to meet your peers and laugh the night away. Champagne, cocktails, and casino tables will litter the room, accompanied by a series of special entertainment functions and prize draws. Commodities Royale will be one of the highlights of a phenomenal week.

Register before the 27th July and save up to £340

Fax back the registration form on the reverse of the brochure to +44 (0) 20 7242 2320

Focus Day: Investing and Trading in Energy Commodities, Monday 1 October 2007



Collaborating with Moffatt Associates, we will analyse the fundamentals of the energy markets. We will look at what new opportunities are open to you, what risks are involved and give you informed advice on how best to invest for high returns.

MOTEST ASSOCIATES

08:00 Registration and coffee

09:00 Guest chairman's opening remarks
Clive Moffatt, Managing Partner,
Moffatt Associates

THE NEW ENERGY ORDER - MARKET DRIVERS AND DYNAMICS

09:15 Keynote address: a vision of the future energy markets and its investors

- What is driving oil and gas prices globally: economic and non-economic factors
- What impact will these factors have on investor behaviour?
- The potential impact of increasing institutional investment

Dr Edward Morse, Chief Energy Economist, **Lehman Brothers**

09:40 Keynote address: the carbon markets as a catalyst to revolutionising the world energy markets

- New challenges, new opportunities: the fundamentals
- Future carbon prices: major drivers and inhibitors
- Looking at the energy landscape in 2010 and beyond

Per-Otto Wold, CEO, Point Carbon

10:05 Keynote address: how has market liberalisation affected electricity markets?

- What are the structural and policy barriers to competitive electricity markets? Can these barriers be overcome?
- The effects of liberalisation on electricity trading/investment
- What new opportunities do liberalised electricity markets present?

Peter Styles, Chairman, Electricity Committee, EFET

10:30 Q&A with keynote speakers

10:45 Morning refreshments and networking

POLITICS, POLICY AND REGULATION

11:15 EU perspective: the benefits to traders and investors of new European energy market regulation

- Assessing current European energy regulation
- Overcoming the challenges of creating a liberalised and competitive market
- Initiatives on security, sustainability and competitiveness
 Lars Kjølbye, Head, Energy Unit,

European Commission

11:40 UK perspective: successfully negotiating tomorrow's energy markets

- How are new international energy policies, players, investments and regulation affecting the UK?
- Challenges facing the UK/European gas and electricity markets
- How might these impact energy traders and investors?

Steve Smith, Managing Director, Markets, OFGEM

12:05 Keynote insight panel: who and what is shaping the global energy markets?

- How have the markets evolved?
- Comments on the big issues: US energy policy, Iraq/Iran/ Middle-East politics, OPEC, Russia's future role, China's growing petroleum reserve
- Energy politics: who will control tomorrow's energy markets and why?

Andre Mernier, Secretary General, Energy Chapter

Dr Leo Drollas, Chief Economist, Centre for Global Energy Studies Steve Smith, Managing Director, Markets, OFGEM Lars Kjølbye, Head, Energy Unit, European Commission

13:00 Networking lunch

NEW OPPORTUNITIES WITHIN ENERGY COMMODITIES

14:00 Special address: from regional to global - the altered dynamics of the world's gas markets Stefan Judisch, CEO, RWE Gas Midstream

14:20 Are alternative energies the new alternative investment?

- What will be the real impact of climate change and global warming on the world's energy markets?
- Peak oil: just how close are we to an energy crisis?

Jeremy Leggett, CEO, Solar Century and Author of 'The Carbon War' and 'Half Gone'

14:40 The past, present and future of energy and environmental hedge funds

- The benefits of investing in energy and environmental hedge funds
- Analysing the structures, strategies and successes of energy hedge funds

Dr Gary Vasey, Co-founder, Energy Hedge Funds Center

15:00 Fund manager perspective: known and unknown investment opportunities within energy

- What factors influence the success of energy funds?
- Where are fund managers placing their bets in the future?

Angelos Damaskos, CEO, Sector Investment Managers

15:20 Q&A with afternoon speakers

15:40 SPEED Be a

Be sure to bring lots of business cards, you'll need them

16:10 Afternoon refreshments and networking

MANAGING RISK AND RETURN IN INVESTMENT

16:25 Incorporating energy risk management as a tool to better portfolio management

 The major risks of investing in energy commodities and how to plan against these

Jeffrey Butrico, Chief Risk Officer, Essent Trading

16:45 Closing advisory panel: strategies and tactics for trading and investing in energy commodities

- Key considerations before you trade/invest
- Energy equities vs energy commodities?
- What investment vehicles offer institutional investors the best bet?
- Is passive or active investment most effective?
- What does the future hold for those investing in energy?

Jack Cogen, President, Natsource
Aily Armour-Biggs, CEO, Global Energy Advisory
Steve Drummond, Managing Director, CO2e.com
Dr Lionel Greene, Head, Structured Derivatives & Options,
EDF Energy Merchants

17:30 Chairman's closing remarks followed by drinks reception

Real value!

Main Conference Day One, Tuesday 2 October 2007

08:00 Registration and coffee

08:45 Special guest chairman's opening remarks

One of the world's most respected commodities investors talks on why commodities are now a must-invest asset class

Bob Greer, Executive Vice President, PIMCO

THE GLOBAL ECONOMIC PICTURE

09:00 Keynote address: examining commodities within the global macroeconomic picture

- Bull or bear? Where are we in the cycle?
- New opportunities, new strategies, new vehicles
- What does the future hold for the commodity markets and its investors?

Jason Tudor, Managing Director, Global Head Commodities Structured Products, **Lehman Brothers**

09:30 Keynote economist panel: evaluating the sustainability of the commodities boom

Leading economic thinkers will discuss the global markets, examining the commodities boom and its sustainability

- World economic outlook and implications for the commodities markets
- Have the dynamics of the commodities markets shifted?
- Perspectives on the key issues influencing global economics and their impact on commodity markets
- To what degree will increasing investment into commodities affect the global markets?

Dr Jerry Webman, Chief Economist and Senior Investment Officer, **Oppenheimer Funds**

Dr Martin Murenbeeld, Chief Economist,

Dundee Group of Companies

Keith Wade, Chief Economist, Schroders

David Humphreys, Chief Economist, Norilsk Nickel

Kona Haque, Senior Commodities Editor,

Economist Intelligence Unit

10:30 Morning coffee and networking

PUTTING COMMODITIES INVESTMENT INTO PRACTICE

11:00 Special address: the commodity index - why did it become the investment benchmark?

Bob Greer, Executive Vice President, PIMCO

11:20 Why YOU should invest in commodities and NOW: market insight from one of the world's top traders Jacob Bernstein, President, MBH Commodity Advisors

11:40 Keynote investor perspectives: why, and how to, include commodities within an investment portfolio

Internationally renowned institutional investors tell you how they incorporated commodities in their portfolios

Frans De Wit, Senior Investment Manager, PGGM Nigel Labram, Director, Economics and Strategy,

Hermes Pensions Management

Tyler Stevens, Managing Director, Commodities and Fixed Income, **Commonfund**

12:30 Keynote investor panel: overcoming the challenges of including commodities in a portfolio

- What are the major difficulties of integrating commodities into a pension fund?
- What problems might other funds encounter?
- The role of consultants in commodity investment processes
- Tomorrow's portfolio: will it have a heavier commodities weighting?

Previous investors are joined by:

Chris Armitage, Managing Director, **Four Winds (UK)** and Former Investments Controller, **J Sainsburys**

Dr Dirk Söhnholz, Managing Partner,

Feri Institutional Advisors

Russell Chapman, Senior Investment Consultant, Hymans Robertson Catherine Claydon, Managing Director, Pension Advisory Group, Lehman Brothers

13:00 Networking lunch

MARKET COMPONENTS AND FUNDAMENTALS

- 14:00 A new world of commodity investments and vehicles
 Eugen Weinberg, Senior Commodity Analyst, Commerzbank
- 14:20 Exploding the myths of options and futures for investors Leading broker to be confirmed
- 14:40 The big discussion: what is driving the direction and success of the trading markets and how do these impact your returns?
 - Discussing the impact of new investors in the market
 - New market structures: how these impact trading behaviour and success
 - How does commodity market regulation affect potential returns?

Guest moderator:

James Proudlock, Executive Director and Commodity Product Head (EMEA), **JPMorgan**

Anthony Belchambers, Chief Executive, FOA Dr Sharon Brown-Hruska, Vice President, NERA and Former Acting Chairman, CFTC

Jacob Bernstein, President, MBH Commodity Advisors Kevin Kerr, Editor, Resource Trader Alert and Outstanding Investments

15:30 **SPEED**

Be sure to bring lots of business cards, you'll need them

16:00 Afternoon refreshments and networking

SECTOR OUTLOOKS

Industry experts explore what investment opportunities are open to you within the major commodity groups

- 16:15 The research centre: cutting edge analysis and insight into how to gain high returns from...
 - Gold and Precious Metals Katharine Pulvermacher, Managing Director, Investment Research, World Gold Council
 - Base Metals Leading investment bank
 - Energy Dr Edward Morse, Chief Energy Economist, Lehman Brothers
 - Softs and Ags Greg Smith, CEO, Global Commodities

17:35 News panel: commentary on breaking commodity news stories

- News that is influencing the commodities world
- Observations on the recent performance of commodities
- Commodity price projections: what's hot and what's not

Hilary Till, Principal, Premia Capital and Research Associate, EDHEC Risk and Asset Management Research Centre Richard Mably, Global Editor, Commodities/Energy, Reuters Guy Isherwood, Editor, Commodities Now Kevin Kerr, Editor, Resource Trader Alert and Outstanding Investments
Kevin Morrison, Senior Commodities Correspondent, FT

18:15 Chairman's closing remarks

18:30 Networking cocktail reception

19:00 Commodities Royale

Main Conference Day Two, Wednesday 3 October 2007

08:00 Registration and coffee

08:45 Special guest chairman's opening remarks
Bob Greer, Executive Vice President, PIMCO

ASSET ALLOCATION AND INVESTMENT STRATEGIES

09:00 Keynote address: charting the evolution of investment strategy from passive to active: what's new, what's next? Dr Jerry Webman, Chief Economist and Senior Investment Officer, Oppenheimer Funds

09:25 Keynote investor panel: transitioning from passive to active – a new trend or a new goal?

- What are the comparable and measurable differences/ benefits of passive vs. active strategies
- Transitioning from passive to active strategies
- The key to generating alpha and how this can be translated into pension funds
- Tactical asset allocation looking at active overlay
- Using commodity markets for absolute return

Dr Jerry Webman, Chief Economist and Senior Investment Officer, **Oppenheimer Funds**

Christoph Eibl, Executive Director,

Tiberius Asset Management

Amine Bouchentouf, President, Renaissance Investment
Advisors and Author of 'Commodities for Dummies'
Pierre Guillemin, Head, Alternative Investments and
Quantitative Research, Swiss Life Asset Management
Frederic Dodard, Head, Tactical Asset Allocation and Balance

Frederic Dodard, Head, Tactical Asset Allocation and Balanced Portfolio Management, **SSgA**

10:30 Morning coffee and networking

DOES PASSIVE HAVE A FUTURE?

11:00 Special address: head to head – a performance analysis of alternative investments

Professor Thomas Schneeweis, Director, CISDM

and Professor of Finance,

University of Massachusetts

11:20 Special address: commodities outlook – panics, spikes and rallies

- The crucial role of volumes in explaining volatility in commodity markets
- Inventory and shape of the forward curve
- Investing in commodities vs. commodity-related equity
- Investing in commodity indexes: choosing the basket, the weights and the optimal roll yield

Professor Hélyette Geman, Director, **Commodities Finance Centre, Birkbeck, University of London**

11:45 Modifying the common index: sourcing greater premiums through enhanced indexes

- Incorporating commodity indexes into your portfolio
- What does the future hold for the commodity index?

Dr Hartmut Graf, Head, Issuer Data and Analytics, **Deutsche Börse**

12:00 The big debate: are indexes now a redundant investment vehicle?

- Analysing the changing faces of indexes: a who's who of indexes today
- The case for passive exposure through index funds: can they provide greater returns than alpha?
- Do index funds really give the investor the diversification and exposure they look for?

Greg Smith, CEO, Global Commodities

Dr David Blitzer, Managing Director and Chairman, Index Committee, Standard & Poor's Dr Hartmut Graf, Head, Issuer Data and Analytics, Deutsche Börse

12:30 Networking lunch

NEW INSTRUMENTS AND VEHICLES

14:00 Unlocking the commodity asset class through structured products/notes

Leading investment bank to be confirmed

14:20 The big debate: what is best practice in commodity investing (commodities (long-only) vs. actively traded commodities vs. commodities equities)?

- What are the pros and cons of each approach?
- Assessing the risk-reward profile of each
- Can commodity equities outperform commodities in the long-term?
- Horses for courses? Who should invest in each?

Dr Graham Birch, Managing Director and CIO,

Natural Resources, BlackRock

Professor Hélyette Geman, Director, Commodities Finance Centre, Birkbeck, University of London Christoph Eibl, Executive Director,

Tiberius Asset Management

Dr Patrik Safvenblad, Head, Portfolio Management, RPM Risk and Portfolio Management

15:00 Innovators panel: new and emerging financial instruments for commodity exposure

- Derivatives, hedge funds, ETFs...? What's next?
- What does the future hold for structured products?
- What does the future hold for commodity investors?

Patrick Coppens, Founding Partner and CIO,

Altera Partners Management

Doug King, CIO, Aisling Analytics

Christopher Wyke, Director, Commodities,

Schroders

Harsh Shah, Managing Director, Head of FID Structuring, **Lehman Brothers**

15:30 Afternoon tea and networking

GENERATING ALPHA FROM COMMODITIES: FUND PERSPECTIVES

With guest co-chair: Professor Peter Meier, Director, Center of Alternative Investments, Zurich University

16:00 Fund of fund perspective: what is driving the recent proliferation of commodity funds?

Brad Cole, President, Cole Partners

16:15 Unravelling the commodity hedge fund

 Exploding the myths of investing in commodity hedge funds

Jessica Cross, CEO, Virtual Metals

16:30 Hedge fund perspective: is the commodities boom sustainable?

- What are the implications on commodities funds and trading if the bubble bursts?
- Why hedge funds offer the best bet for investors

Julian Barrowcliffe, Managing Director, Anglian Commodities Fund

16:45 Hedge fund perspective: how do asset allocators get invested - index vs CTA's vs long/short commodities?

- How is real alpha generated? How is market risk managed?
- How much capacity do managers truly have?
- Investment outlook for 2007 in the sector? **Philip Manduca,** Managing Director, **Titanium Capital**

17:00 Special Q&A with fund managers

17:15 Chairman's closing remarks

Real value!

Focus Day: Investing and Trading in Softs and Ags Commodities, Thursday 4 October 2007

euronext · liffe



Terrapinn are proud to partner with Euronext.liffe on this executive day. The leading minds in soft and ags share their insights on these markets, examine what opportunities are now available to you and offer advice on where and how to best invest.

08:15 Registration and coffee

09:00 Guest chairman's opening remarks
Judith Ganes-Chase, President, J. Ganes Consulting, LLC

A NEW ERA OF ALTERNATIVE INVESTMENTS

09:15 Opening address: the renaissance of agricultural and soft commodities

- Why have soft and ags become so attractive to investors?
- Accessing the softs and ags markets: what opportunities are now available to investors?
- Market observations, trends and outlooks

Malcolm Wall Morris, Head of Business Development, Commodity Products, **Euronext.liffe**

09:40 Keynote address: the economics of the world agriculture markets and their implications on future commodity prices and investor behaviour

- How has industrialisation and modernisation changed the farming landscape?
- Are agricultural markets liquid enough to handle significant institutional investment?
- How will increasing biofuel production affect traditional agricultural economics (food vs. fuel)?
- What will influence future agricultural economics?

Dr Alexander Sarris, Director, Commodities and Trade, **FAO, United Nations**

10:05 Keynote address: the biofuels revolution - alternative energies as alternative investments

- Charting the growth of the world's sugar markets
- The effects of biofuel developments on the world's energy markets
- Can biofuels meet future global energy demands?
- If so, what investment opportunities would result?
- Investing in biofuels vs. oil

Jonathan Kingsman, CEO, Kingsman

10:30 Special Q&A with keynote speakers

10:45 Morning coffee and networking

MARKET DYNAMICS AND FUNDAMENTALS

11:15 Keynote insight panel: understanding the key market fundamentals and drivers

- Supply vs. demand vs. inventory vs. yield: have market dynamics shifted to a new paradigm?
- Analysing market drivers, inhibitors and fundamentals
- Who will play a large role in determining tomorrow's commodity prices?
- How do changing market dynamics affect trading success?
- Outlooks and predictions for future commodity prices

Roland Jansen, CEO, Mother Earth Investments

Greg Smith, CEO, Global Commodities Dr Jan Blom, Director General,

Agricultural Economics Research Institute

James Proudlock, Executive Director and Commodity

Product Head (EMEA), **JPMorgan**

Jim Jenkins, Managing Director, ED&F Man Commodity Services

Dr Leonardo Bichara Rocha, Economist, ISO

Guest Moderator: Ian Dudden, Director, Commodity

Products, Euronext.liffe

12:30 Networking lunch

NEW STRATEGIES, NEW INSTRUMENTS, NEW OPPORTUNITIES

14:00 Why it makes sense to include soft and agricultural commodities in your portfolio

- Weighing up soft and ags against other asset classes
- Choosing the right strategy and the right instruments for your investment needs

Patrick Armstrong, Co-Head, Multi-Manager Team, Insight Investment (HBOS's Asset Manager)

14:20 Soft and agricultural exposure through an actively managed investment vehicle

- Comparing passive investment through agricultural indexes and active investment through managed funds
- · Executing alpha within soft and agricultural commodities

Christopher Wyke, Director, Commodities, Schroders

14:40 Betting on the alternatives: water as a hot investment

- The impact of increasing urbanisation, desertification and erosion on water prices
- Will concerns over future fresh water supply result in H2O being the 'hot' commodity of the future?
- What instruments are available to investors looking for exposure to alternative commodities?

Kimberly Tara, CEO, FourWinds Capital Management

15:00 Hedge fund perspective: investing in timber – part commodity, part real-estate, full value

 Exploring the timber markets: supply and demand fundamentals, investment trends and observations

John Booth, Managing Director,

Conservation Finance International

15:20 **SPEED**

Be sure to bring lots of business cards, you'll need them

15:50 Afternoon refreshments and networking

ENSURING RETURN FROM YOUR INVESTMENTS

16:00 Thought leaders panel: best practice for investing in softs and ags

- Are softs and ags the best investment you haven't made?
- What effects will climate change and global warming have?
- What vehicles offer institutional investors the best bet?
- Is passive or active investment most effective?
- Top trading tips for successfully playing the markets
- What does the future hold for soft and ags commodity investment?

Roland Jansen, CEO, Mother Earth Investments Kimberly Tara, CEO, FourWinds Capital Management Doug King, CIO, Aisling Analytics

Patrick Armstrong, Co-Head, Multi-Manager Team,

Insight Investment (HBOS's Asset Manager)

Jim Jenkins, Managing Director,

ED&F Man Commodity Services

Emanuel Balarie, Senior Market Strategist, Wisdom Financial and Author of 'Commodities for Every Portfolio'

Guest Moderator: Peter Blogg, Head of Product Management, Commodity Products, Euronext.liffe

17:15 Chairman's closing remarks

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reverse of the brochure to +44 (0) 20 7242 2320

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Commodities Week Europe brings together leading global institutional investors (pension funds, private banks, wealth managers), asset managers, fund managers, investment consultants, investment banks, brokers and exchanges to share their expertise and forge invaluable business relationships in a highly interactive environment. We offer you a unique opportunity to gain access to market leading intelligence and new business prospects, delivering you real return on your investment.

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or email nishantha.liyanage@terrapinn.com

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Registration form



EUROPE 2007

1 - 4 October 2007, Hotel Russell, London, United Kingdom

5 easy ways to register

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2 day conference + Energy Invest OR Ags & Softs Invest	1 - 3 October 2007 2 - 4 October 2007	£2,065.50 + VAT £361.46 = £2,426.96 SAVE £269.67	£2,180.25 + VAT £381.54 = £2,561.79 SAVE £134.84	£2,295 + VAT £401.63 = £2,696.63				
☐ 2 day conference only	2 – 3 October 2007	£1,480.50 + VAT £259.09 = £1,739.59 SAVE £193.29	£1,562.75 + VAT £273.48 = £1,836.23 SAVE £96.65	£1,645 + VAT £287.88 = £1,932.88				
☐ Energy Invest OR ☐ Ags & Softs Invest	1 October 2007 4 October 2007	£805.50 + VAT £140.96 = £946.46 SAVE £105.17	£850.25 + VAT £148.79 = £999.04 SAVE £52.59	£895 + VAT £156.63 = £1,051.63				

^{*} N.B. The registration fee includes lunch, refreshments and full conference documentation. The fee does not include hotel accommodation. Payment terms are 7 days, VAT is charged at the local rate

Yes, I am an end-investor (Pension Fund, Insurance Company, Family Office, Charity or Endowment Fund), I therefore qualify for a discount of 80%. Please register me for (subject to Terrapinn approval):

Package	Dates	Price before 27 July 2007	Price from 28 July to 23 August 2007	Price from 24 August 2007
☐ All 4 days	1 – 4 October 2007	£521.10 + VAT £91.19 = £612.29	£550.05 + VAT £96.26 = £646.31	£579.00 + VAT £101.33 = £680.33

Corporate groups. Yes, I want to send the team and save even more.

Delegates	Package	Normal Price	Group Price	Total Savings
□ 3	2 day conference	£4,935 + VAT £863.63 = £5,798.63	£4,441.50 + VAT £777.26 = £5,218.76	SAVE £579.87
□ 6	2 day conference	£9,870 + VAT £1,727.25 = £11,597.25	£8,389.50 + VAT £1,468.16 = £9,857.66	SAVE £1,739.59
□ 8	2 day conference	£13,160 + VAT £2,303 = £15,463	£10,528 + VAT £1,842.40 = £12,370.40	SAVE £3,092.60

^{**}Corporate booking prices cannot be used in conjunction with any other promotional prices

	Attendee details					
	Mr/Mrs/Ms	Full name	Job title	Telephone	Email	
1						

For groups of more than 1 please attach a separate sheet with details of all attendees. Alternatively call +44 (0) 20 7242 2324

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Method of payment

Payment terms are 7 days. The conference registration pack will be sent to you once payment has been received Bank Transfer
Crossed cheque payable to Terrapinn Ltd □ Bank Iransfer □ Glossed Glogae page □ Mastercard □ Diners Club □ Visa □ American Express □ Mastercard

... Security code: Bank Transfers: Account name: Terrapinn Limited, Sort code: 30-94-31, Bank Account Number: 0602538, Bank Name & Address: Lloyds TSB, 6 Holborn Circus, London FC1N 2HP, Swift Address: LOYDGB2L

IBAN: GB06 LOYD 3094 3100 6025 38, BIC: LOYDGB21037. Reference: please quote 1272 and the delegate's name

For official use only

Received:	Date:	Code 16/	1272/sp	beakers

Card holder's signature:

Venue and hotel accommodation

Venue: Hotel Russell, Russell Square, London, WC1B 5BE Tel: +44 (0)20 7837 6470, Fax: +44 (0)20 7837 2857 http://www.principal-hotels.com//hotelrussell/index.aspx

Hotel accommodation: The conference fee does not include accommodation Terrapinn has obtained specially discounted rates for all attendees. A hotel booking form will be sent to all registered attendees. Please book your accommodation early to avoid disappointment

Data Protection

Terrapinn (or its agents) may contact you by mail, phone or email about products and services offered by Terrapinn and its group companies, which Terrapinn believes may be of interest to you, or about relevant products and services offered by reputable third parties. Terrapinn may also disclose your contact details to such third parties to enable them to contact you directly. Certain entities to which Terrapinn discloses your contact details are located in territories overseas which have fewer legal safeguards to protect personal data. By returning this form to us, you agree to our processing of your personal information in thisway. Please tick the appropriate box if you do not wish to receive such information from: the Terrapinn group; or reputable third parties

Cancellation

- Should you be unable to attend, a substitute delegate is welcome at no extra charge. Should you wish to cancel completely a charge of 50% of the registration fee, plus £150 (+ VAT) administrative charge will be made for cancellations received in writing
- at least 30 days prior to the conference start date.

 3. Alternatively, you may choose a credit note for the full value of the registration price
- (valid for 1 year), which may be put towards another Terrapinn event.

 The company regrets that no cancellations will be accepted within 30 days of the conference start date. Prepayments will not be refunded and invoiced sums will be payable in full, except in cases where it has been possible to mitigate loss.

 5. Course documentation will, however be made available to the delegate. Terrapinn
- reserves the right to alter the programme without notice

Insert your voucher code

C-d	
Code:	